

REFERRAL DEAL REGISTRATION FORM

Referral Partner Data	
Referral Partner Name:	Referral Partner Contact:
	Name:
	Email:
	Phone:
	Submission Date:
Customer Referral Opportunity Information	
Customer Name and Address:	Customer Contact:
	Name:
	Title:
	Email:
	Phone:
Insight into Referral Partner's role/business/engagement with the Customer:	

Customer Compelling Event / Business Drivers / Overview Notes:	
Is project funded:	Expected deployment date:
Competitive Landscape:	Current PCI solution:
Solution Insight (to the extent known)	
SIP Channel/Trunk count:	Peak Concurrent Agent count:
CRM:	Payment Service Provider:
Carrier:	UC/CC/CCaaS provider:
Sycurio Approved Referral Fee	
(To be completed based on final deal commercials)	

To qualify for a Referral Fee, the Channel Partner must provide a direct introduction for a Sycurio salesperson to the primary contact at the prospective customer opportunity.

The potential customer lead registration process is a key requirement in recognizing and rewarding Channel Partners with a referral fee for their pre-sales effort and investment associated with actively identifying, developing and assisting Sycurio in the closing of new sales opportunities with Products from the Sycurio portfolio.

- The first Partner to register an eligible opportunity accepted and approved by Sycurio, becomes the “Initial-Confirmed-Partner” and is the only Partner that is eligible for the referral fee.
- Partners must have an active Sycurio Channel Partner Master Agreement (“CPMA”) in place to register a potential customer lead and the payment of a referral fee is subject to the terms and conditions of said Agreements, which terms and conditions are incorporated herein by reference.

In the event of any inconsistency between the terms and conditions of the CPMA and this Referral Deal Registration Form, the terms and conditions of the CPMA shall control.

- The Channel Partner must be actively engaged in the customer opportunity at the time of registration and submit all registration information required as outlined above.
- An approved opportunity expires six (6) months after the submission date. Channel Partners may request one extension per opportunity. At its sole discretion, Sycurio may extend the approval period if sufficient justification exists.
- Customer opportunities in which Sycurio is already engaged do not qualify unless otherwise approved by Sycurio in its sole discretion.

Accepted:

Sycurio Limited

Channel Partner:

Name:

Name:

Title:

Title:

Date:

Date:

CONFIDENTIAL